

Department of Business Studies and Computing Science



N5 Business Management

Week Beginning	Planned Learning
1 March (3 periods)	<u>Unit 1 – Understanding Business</u> Revision of role of business in society; sectors of industry; sectors of the economy; customer satisfaction; types of business organisations; objectives of organisations and external factors. SQA past examination practice.
8 March (3 periods)	<u>Unit 1 – Understanding Business</u> Revision of internal factors; stakeholders. <u>Unit 2 – Marketing and Operations</u> Revision of market segmentation; market research; marketing mix – product; marketing mix – place. SQA past examination practice.
15 March (3 periods) Possible return of pupils to classroom teaching.	<u>Unit 2 – Marketing and Operations</u> Revision of marketing mix – promotion and technology used in marketing. Revision of suppliers & Inventory management; methods of production; methods of quality; ethical and environmental issues and technology used in operations. SQA past examination practice.
22 March (3 periods)	<u>Unit 3 – Finance and Human Resources</u> Revision of sources of finance; cash budgeting; financial statements (Income Statements), and technology used in finance. Revision of recruitment; training; motivation and retaining employees (industrial action). SQA past examination practice.
29 March (3 periods)	<u>Unit 3 – Finance and Human Resources</u> Revision of legislation and technology used in HR. Practice of SQA past case studies. Spring Assessment 1 – pupils may have the opportunity to undertake assessment and receive feedback to support moving learning forward.
5 April	Easter Holidays
12 April	Easter Holidays – Easter Supported Study
19 April (3 periods)	SQA – past paper examination practice.
26 April (3 periods)	SQA – past paper examination practice
3 May (3 periods)	SQA – past paper examination practice
10 May (3 periods)	Spring Assessment 2 – pupils will undertake a final examination in late April or early May 2021. The examination will last 2 hours and will assess all units of the National 5 course.

WORK TOGETHER

LEARN TOGETHER

ACHIEVE TOGETHER